

Shubhanga Satyal

+977 9841531606, satyalshubhanga@gmail.com

EDUCATION

Bachelor of Arts, Economics; Integrative Business & Management (double major), *Cum Laude* CGPA: 3.70/4.00
Knox College, Galesburg, IL, USA June 2023
A levels, Rato Bangala School, Patan Dhoka, Lalitpur, Nepal June 2018
Coursework: Advanced Accounting, Managerial Finance, Business Ethics, Human Resources Management, Microeconomic Analysis, Econometrics, Environmental Ethics, Russian and East European Politics
Technical Skills: Java, R, Stata, Power BI, Excel, PowerPoint, MS Word, Canva, Kobo Toolbox
Certifications: Advanced Real Estate Financial Modeling Bootcamp(Excel), Project Destined Financial Modeling

WORK EXPERIENCE

Research Assistant (Monitoring, Evaluation and Learning), S.W. Nepal Pvt. Ltd. (Scott Wilson Nepal/SWN), Maharajgunj, Kathmandu, Nepal April 2024 - Present

- Demonstrated proficiency in data analysis by creating over 30 Power BI graphs and 20 flowcharts using Canva, and drafting winning financial proposals utilizing MS Excel.
- Coordinated the qualitative component of the USAID Perception Study by developing survey checklist and guiding questions, tracking the progress and finances of 8 field researchers, ensuring timely project completion
- Facilitated meetings with clients, researchers, and consultants, enabling seamless and effective communication and consensus-building for the External Evaluation of the Motorable Local Roads Bridge Programme, Phase IV
- Prepared a comprehensive and precise report for the Norwegian embassy-funded evaluation study of TA 6526, which includes field insights on last-mile electrification in Madhesh Pradesh and the implementation of GESI policies within the Nepal Electricity Authority.
- Created and managed a roster of 100 field data researchers and a roster of 50 consultants, including their performance evaluations, to facilitate easier recruitment and hiring procedures.

Sales Representative, Storm Guard Roofing and Construction, Indian Trail, NC, USA Oct 2023 - Jan 2024

- Conducted a strategic analysis of business functions to align with the organizational goal of minimizing customer burden while maximizing profits, facilitated insurance claims, reducing customer involvement to a total of 1 hour per project
- Managed customer relationships through the implementation of Zoho CRM, executed cold calling, and utilized email outreach, resulting in a \$50,000 increase in sales within 2 months

Commercial Real Estate (CRE) Intern - (Team US Bank, Chicago) – Project Destined, Washington DC, USA Feb 2023 - Apr 2023

- Secured 1st place in an online investment pitch competition, utilizing PowerPoint to present market insights to a committee of 4 CRE professionals
- Developed an Excel financial model for a Multifamily Property in Chicago, with guidance from US Bank CRE leadership
- Strategized value-add business plans, utilizing CoStar for market insights including sales comps, integrated pro-forma projections, such as interest rate effects, to increase Net Operating Income (NOI)

RESEARCH EXPERIENCE

Comparative study- Commercial Real Estate bubble of 2008 and 2023 - Knox College, Galesburg, IL, USA Mar 2023 - Jun 2023

- Analyzed underlying factors behind the 2008 US CRE bubble burst, revealing critical flaws in underwriting practices, risk management strategies, and portfolio construction of mortgage-backed securities
- Developed impactful solutions for the current office space crisis, defaults, and lease expirations by focusing on repurposing, re-evaluating zoning ordinances, and identifying the growth potential of Multifamily Properties

LEADERSHIP ROLES

UNICEF USA Midwest Youth Representative, Founder: Nepali Club, President: UNICEF Club, South Asian Club, Resident Assistant